



**sanedi**

South African National Energy  
Development Institute

## **REQUEST FOR PROPOSALS TO APPOINT A CONSULTANT TO DEVELOP RETURN ON INVESTMENT FRAMEWORK FOR THE COMMERCIALISATION OF RDI FLAGSHIP PROGRAMS**

**Closing date:** 08 December 2021

**Time:** 11:00

**Submission format:** Electronic submission to [175.procurement@sanedi.org.za](mailto:175.procurement@sanedi.org.za)

**Name of the respondent:**.....

**Late bids will not be accepted for consideration.**



**BID DETAILS**

Bid Title	RFP to Appoint Consultant to Develop Return on Investment Framework for the commercialisation of RDI Flagship Programs
Procurement Reference Number	<b>175</b>
Description of Goods & Services	Appoint Consultant to Develop Return on Investment Framework for the commercialisation of RDI Flagship Programs
Date of TENDER	18 November 2021
Date of Compulsory Briefing Session	<b>25 November 2021 @ 12:00</b>
Date of Tender CLOSING	08 December 2021

**CONTACT INFORMATION**

Any enquiries regarding the bidding procedure may be directed to:

Ms Nondumiso Buthelezi  
E-mail: [enquiries.procurement@sanedi.org.za](mailto:enquiries.procurement@sanedi.org.za)

**BIDDER'S DETAILS**

NAME OF BIDDER .....

POSTAL ADDRESS .....

STREET ADDRESS .....

CONTACT PERSON .....

TELEPHONE NUMBER Code ..... Number .....

CELL PHONE NUMBER Code ..... Number .....

FACSIMILE NUMBER Code ..... .Number .....

E-MAIL ADDRESS .....

**Signature of Bidder** ..... **Date** .....

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## Submission Criteria

### 1. Notice and Invitation to submit Proposals

The **SOUTH AFRICAN NATIONAL ENERGY DEVELOPMENT INSTITUTE** invites suitably qualified and experienced service providers to submit priced proposals for the supply of goods and services as indicated in the Scope of Works herein

SANEDI is a research and development entity established as a juristic person in terms of the Energy Act, Act 34 of 2008. SANEDI' key focus areas are research and development into new energy technologies and energy efficiency.

Respondents must comply with the terms and condition as specified in this Bid Document either in their singular capacity or as part of a Joint Venture or consortium.

Potentially emerging enterprises and SMME's who satisfy criteria stated in the Submission Data may submit proposals

**Only respondents who submit fully completed priced proposals incorporating all Returnable Schedules duly complete and signed will be eligible to have their submissions evaluated**

Queries relating to the issue of these documents may be addressed to

Ms Vulani Ngoveni

E-Mail: [enquiries.procurement@sanedi.org.za](mailto:enquiries.procurement@sanedi.org.za)

The closing time for receipt of Proposals is

**11h00 on Wednesday the 08 December 2021**

## 2. Submission Data – Specific Conditions of Contract.

1.	<p>The Employer</p> <p>The Employer is SANEDI and is referred to as the CLIENT or EMPLOYER.</p>
2.	<p>Composition of Bid Document</p> <p>The Call for Proposals, the price quotation and the Enterprises responding submission documents forms part of a BID DOCUMENT and may be referred to such further herein.</p> <p>The documents associated with the calling for Proposals issued by the employer comprise:</p> <p>Submission Criteria</p> <ul style="list-style-type: none"> <li>• Notice and Invitation to Submit a Quotation</li> <li>• Submission Data – Specific Conditions of Contract</li> <li>• Evaluation Criteria and Scoring</li> <li>• Tax Clearance Requirements</li> <li>• Central Supplier Database (CSD) summary report</li> </ul> <p>Returnable Schedules</p> <ul style="list-style-type: none"> <li>• Enterprise Questionnaire</li> <li>• Technical Proposal &amp; Methodology Statements</li> <li>• Tax Clearance Certificate</li> <li>• B-BBEE Declaration</li> <li>• Declaration of Interest</li> <li>• Certificate of Past Procurement Performance</li> <li>• Certificate of Bid Independence</li> <li>• Certificate of Acceptance – General Conditions of Contract</li> <li>• Certificate of Acceptance – Bid Evaluation and Scoring Criteria</li> <li>• Certificate of Understanding – Scope of Works</li> <li>• Certificate of Attendance – Tender Clarification Meeting</li> <li>• Pricing Schedule / Schedule of Rates</li> <li>• Form of Tender</li> <li>• Schedule of Proposed Amendments and Qualifications</li> <li>• Record of Addenda or Errata to the Bid</li> </ul> <p><b>Only respondents who submit fully completed Proposals incorporating all Returnable Schedules duly complete and signed will be eligible to have their submissions evaluated</b></p>
3.	<p><b>Bid Clarification Meeting</b></p> <p>A compulsory briefing meeting with representatives of the Employer will take place on the <b>25 November 2021 at 12:00pm</b> via Teams . Bidders must <b>RSVP by the 24 November 2021 at 14:00pm</b> and further details of the bid clarification meeting will be sent to them. All RSVP's should be sent to <a href="mailto:enquiries.procurement@sanedi.org.za">enquiries.procurement@sanedi.org.za</a> .</p> <p><b>No late RSVP'S will be considered.</b></p>

4.	<p><b>ELECTRONIC RETURN OF SUBMISSIONS AND NO MANUAL SUBMISSION WILL BE ACCEPTED.</b> Submissions / Bid Documents may be returned to the CLIENT by means of Electronic Submissions via E-Mail.</p> <p>The Submission E-Mail address designated is <a href="mailto:175.procurement@sanedi.org.za">175.procurement@sanedi.org.za</a></p> <p>The Bidder shall ensure that the Bid Documents Returnable Schedules together with all Statutory Returns are duly completed, signed and scanned and uploaded to the designated E-mail address in a lock PDF format file. Documents transmitted in an editable format will be regarded as non-returns and may render the submission unresponsive. The size limits for SANEDI Email is <b>20 MB</b>. Bidders may submit more than one E-mail.</p>
5.	<p>The closing time for submissions is as stated in the Notice and Invitation to Submit a Proposal Quotation, in the manner specified is</p> <p><b>Closing date: 08 December 2021 at 11h00</b></p>
6.	<p>Telephonic, telegraphic, telex, facsimile submissions offers will not be accepted.</p>
7.	<p>NO Late submissions, or submissions not deposited in the designated Tender Box will be considered, and it is incumbent on the Bidder to ensure that their submission together with all supporting documentation is in the designated Tender Box before the closing Time and date specified.</p>
8.	<p>The Bidder holds SANEDI harmless and indemnifies SANEDI in the event of any failure that prevents or delays the bid submission from being in the designated Tender Box/email address at the time of Bid Closure.</p> <p>Bidders are prohibited from using SANEDI Staff acting as their couriers, agents or delivery mediums to deposit bids in the tender box, and the bidder acknowledges that the use of SANEDI staff in this way will immediately disqualify their tender submission.</p> <p>It is the sole responsibility of the bidder to ensure that the documents submitted via PDF format are not corrupt and that any corrupt documents received by the closing date will be automatically excluded from being evaluated.</p>
9.	<p><b>Information and data to be completed in all respects</b> Accept that Bid offers, which do not provide all the data or information requested completely and, in the form, required, may be regarded by the Employer as non-responsive.</p> <p>Accept that the Employer shall not assume any responsibility for the misplacement or Premature opening of the tender offer if the Bid is not submitted in the required format and clearly marked with the bid reference and placed in the designated tender box before bid closing.</p>
10.	<p>SANEDI Reserves the RIGHTS to contract with suppliers who are BEE Compliant.</p>
11.	<p>SANEDI reserves the to rotate suppliers</p>
12.	<p>SANEDI reserves the right to independently verify Information that is submitted by the bidder.</p>
13.	<p>Bidders are prohibited and will be disqualified if they share resources amongst themselves for the same tender e.g. the proposed team member of company "A" is also a team member of company "B".</p>

### 3. Scope of works/Technical specifications

#### 3.1 BACKGROUND

Return on investment or ROI refers to a measure of the benefit of an investment relative to the cost of that investment. Investment in Research and Development (R&D) as well as innovation, is expensive and risky, therefore one would like to be sure that there is a positive return, and would also like guidance as to how to direct investments in the future. R&D spend often vary in type, although its objective largely to increase the knowledge base, by identifying new applications and innovations. Distinction is often drawn between basic research, applied research, and development. This is often dependent on the state of readiness the research is close to commercialisation (Hall *et al*, 2009).

Most literature that measures investment returns to R&D, at the micro or the macro level, relies on a production function framework. The output of a sector, firm, or economy is related to its base of R&D or knowledge capital, and possibly to the base of external R&D capital, including other inputs. Two approaches have generally been adopted. The first is a primal approach that estimates a production function with quantities as inputs. The second approach is a dual approach that estimates a system of factor demand equations derived from a dual (cost function) representation of technology.

#### 3.2 Objectives

The objective of this scope is to develop a Return On Investment (ROI) framework to be applied by the DSI, SANEDI and its stakeholders to determine the Return on Investment on spend allocated to R&D based on the demonstration and future commercialisation of technologies along with the Intellectual Property (IP) generated from the four DSI RDI Flagship programmes managed under the auspices of the ENERGY Secretariat.

#### 3.3 Department of Science and Innovation

The 2019 White Paper on Science, Technology and Innovation (STI) was developed to respond to a broad range of pressing issues in South Africa. **The White Paper was designed to build on the progress made in the development of the national system of innovation (NSI) since 1996 to contribute to national competitiveness and socio-economic transformation. The DSI has the responsibility to support government's efforts to reduce greenhouse gas emissions and air pollution while contributing to a more diverse and sustainable energy mix by enabling the widespread commercialisation of battery, fuel cell, renewable and net zero carbon technologies based on publicly funded intellectual property rights. It further ensured the penetration of clean and alternative energy technologies through research, development and validation efforts which are competitive with current**

technologies in terms of cost and performance while fostering strategic partnerships with public and private sector to reduce the institutional and market barriers to their commercialisation. The Department has the mandate of implementing the tenets of the White Paper on Science, Technology and Innovations which is:

- To be responsive, coordinated and efficient **National System of Innovation**
- Ensure human capital development for science
- Increased knowledge generation
- Use knowledge for economic **and inclusive** development
- Develop innovation for a capable state.

The DSI have adopted number of strategies to source funding includes efforts that focuses on innovative partnerships involving South Africa moving away from relatively small-scale collaborative academic projects. Efforts are further directed at high-end Infrastructure proposals partnering with the private sector and State-owned Entities (SOEs). Funding for human capital development (TVET students, TVET graduates, MSC, PhD) is easier to source than funds for salaries of research staff. Conduct regular research audits of infrastructure throughout all implementing agencies thereby ensuring equipment is not purchased unnecessarily. Establish committees under the Energy Secretariat so that key stakeholders are aware of technology deployments, and other departments (DoT, DEFF) can apply for funds in order to scale-up technology deployments.

The intended long-term outcomes of the implementation initiatives proposed in the Decadal Plan are the following:

- A productive NSI contributing to economic growth and inclusivity, social development and environmental sustainability.
- Strong institutions
- A capable state

In support of South African government policy and broad alignment with the South African Renewable Energy Masterplan and Automobile Masterplan, the DSI supports a number of RDI initiatives implemented through universities and science councils, including the following energy-related flagship programmes:

- Coal CO<sub>2</sub>-X RDI Programme.
- Energy Storage RDI Initiative.
- Hydrogen South Africa (HySA).
- Renewable Energy Hub and Spokes.

The implementation of the four energy-related flagship programmes supports the overarching objective of the Hydrogen and Energy unit at the DSI, which is to support the reduction in greenhouse gas emissions and air pollution while contributing to a more diverse and sustainable energy mix by enabling the widespread commercialisation of battery, fuel cell, renewable and net-zero carbon technologies based on publicly funded intellectual property rights. The Hydrogen and Energy Subprogramme goals are to support the penetration of clean and alternative energy technologies – through research, development and validation efforts – to be competitive with current technologies



in terms of cost and performance while fostering strategic partnerships with the public and private sector to reduce the institutional and market barriers to their commercialisation.

### **3.3.1 Hydrogen South Africa Programme**

The Hydrogen South Africa (HySA) programme originated due to the National Hydrogen and Fuel Cell Technologies (HFCT) Research, Development, and Innovation Strategy, which was approved by cabinet in May 2007. The Strategy was formally launched in 2008 through a 15-year Hydrogen South Africa (HySA) Programme. The programme is implemented by a number of universities and science councils. These institutions include the University of Cape Town (UCT) and Mintek (HySA Catalysis); University of the Western Cape (HySA Systems); and North-West University and the CSIR (HySA Infrastructure). The initial focus of the HySA Programme was on local beneficiation of the Platinum Group Metal (PGM) resources. Though its contribution to addressing energy security is becoming increasingly important. This is because it is coupled to renewable energy resources like solar and wind. HFCT has the potential to decarbonise the energy and transport sectors. Apart from developing components along the HFCT value chain, such as platinum-based catalysts and membrane electrode assemblies, the HySA Strategy seeks to support South Africa's ambition to be a global exporter of green hydrogen.

### **3.3.2 Energy Storage RDI Programme**

The Energy Storage programme is directed at supporting the development of energy storage technologies. These technologies target lithium-ion batteries focusing both on stationary and mobile applications. The abundance of high-quality manganese ore and other relevant battery minerals like lithium, nickel, and cobalt in neighbouring countries. The objective of this research is to develop value-added precursor materials, like lithium manganese oxide and lithium nickel manganese cobalt. Such research involves computational modelling, precursor material development, cell manufacturing, and battery testing through a consortium of universities and science councils. These institutions include the University of Limpopo, the University of the Western Cape, the University of the Witwatersrand, Nelson Mandela University, the CSIR and NECSA.

### **3.3.3 CoalCO<sub>2</sub>-X RDI programme**

The CoalCO<sub>2</sub>-X programme aims to demonstrate that it is possible to produce clean electricity by coal-fired power plants and reduce greenhouse gas emissions. The flue gas (comprising carbon dioxide, sulphur oxides, nitrogen oxides, particulates, and heavy metals) produce value-added products like green hydrogen, ammonia, sulphuric acid, and fertiliser. These products are produced based on international and locally developed Intellectual Property (IP).

### **3.3.4 Renewable Energy Hub and Spokes Programme**

The Renewable and Sustainable Energy Hub and Spokes programme was initiated in the 2006/07 financial year. This programme supports research and technological innovation which further develops renewable energy technologies and requisite skills at a postgraduate level, thereby increasing the knowledge base. Stellenbosch University (SU) hosts the Renewable and Sustainable

Energy Hub. The Solar Photovoltaic Spoke is co-hosted by Nelson Mandela University (NMU) and the University of Fort Hare (UFH). The Solar Thermal Spoke is co-hosted by the University of Pretoria (UP) and SU. While the Wind Energy Spoke is hosted by the University of Cape Town (UCT) and SU. This programme stimulates new science, technology, and innovation-based industries to support government policies/plans such as the 2003 Renewable Energy Policy, the Integrated Resource Plan (IRP 2010 and IRP 2019), and Renewable Energy Independent Power Producer Procurement Programme.

#### **4. Scope of Works**

The Energy Secretariat requires competent consultants to conduct a study and propose a suitable framework for assessment of Return on Investment (ROI) for investment in the commercialization of its four (4) and other flagship programs. The study should consider and answer the following questions:

- 1.1. Is SANEDI/DSI permitted to participate in commercialization stages/activities of technology and if so in what form? Examples are but not limited to the following:
  - 1.1.1. Shareholding in private sector entities
  - 1.1.2. Establishment of wholly or partially owned subsidiaries for purpose of investment
  - 1.1.3. Ownership and exploitation (revenue generation) of IP generated (licensing)
  - 1.1.4. Retainment of profits generated from its commercial activities for future investments
- 1.2. What parameters should be considered for the determination of ROI for entity such as SANEDI?
- 1.3. What other parameters (for example intangible) should be used in determination of the ROI for entity such as SANEDI/DSI?
- 1.4. What is reasonable ROI expected by industry participants technology sectors (by four flagship programs)
- 1.5. What are the limitations imposed by statutes on SANEDI's/DSI's ability to conclude loan facilities with commercial banks for commercial purposes?
- 1.6. Do a benchmarking studies on ROI Frameworks comprising two European countries, China and 2 African countries.

#### 4.1. PROJECT PLAN

Figure 1 depicts the project plan for the conceptualization and approval of an ROI framework for the DSI and SANEDI.

**Figure 1: Project Gantt Chart**

Task Name	Duration	Start	Finish
<b>RIO Terms of Reference Project Plan V1</b>	<b>105 days?</b>	<b>Mon 21/10/25</b>	<b>Fri 22/03/18</b>
<b>Prepare Term of Reference</b>	<b>9 days?</b>	<b>Mon 21/10/25</b>	<b>Fri 21/11/05</b>
Draft TOR	5 days?	Mon 21/10/25	Fri 21/10/29
DSI Review	3 days	Mon 21/11/01	Wed 21/11/03
Approve TOR	0 days	Fri 21/11/05	Fri 21/11/05
<b>Initiate &amp; Finalise Procurement</b>	<b>37 days?</b>	<b>Fri 21/11/05</b>	<b>Tue 21/12/28</b>
Advertise Bid	31 days	Fri 21/11/05	Fri 21/12/17
Close Bid	0 days	Fri 21/12/17	Fri 21/12/17
Evaluate Bid	5 days	Mon 21/12/20	Fri 21/12/24
Kick off Meeting	1 day?	Mon 21/12/27	Mon 21/12/27
Issue Award Letter	0 days	Mon 21/12/27	Mon 21/12/27
Kick-off Meeting	0 days	Tue 21/12/28	Tue 21/12/28
<b>Conduct Research</b>	<b>20 days</b>	<b>Mon 22/02/21</b>	<b>Fri 22/03/18</b>
Present & Review Draft Report	10 days	Mon 22/02/21	Fri 22/03/04
Submit Final Report	5 days	Mon 22/03/14	Fri 22/03/18

## 4.2. DELIVERABLES

The consultants are expected to deliver the following upon finalisation of the contract:

- Revised project plan with detailed activities, schedule, cost and key milestones which take into considerations the inputs of SANEDI, DSI and its key stakeholders.
- Provide milestone reports in word and PPT format.
- Present draft and final reports to the DSI.
- Final report in word and PPT format.

## 5 Evaluation Criteria

<b>1.</b>	Technical evaluation will be made based on the below scoresheet:				
	<b>Criteria</b>	<b>Scoring Guidelines 0-10</b>	<b>Range</b>		<b>Weighting</b>
	<b>1.</b> Company experience, capacity and capability. <ul style="list-style-type: none"> <li>• CIPC documents and Company Profile.</li> <li>• Signed and dated reference letters.</li> </ul>	Demonstrated knowledge and experience in the commercialisation of Renewable Energy Technologies and ROI Frameworks.			<b>20%</b>
		a) Extensive capacity and capabilities <b>10</b> or more years of experience.	7-10		
		b) Reasonable capacity and capabilities with <b>5</b> or more years experience.	4-6		
		c) Limited capacity and capabilities with less than <b>2</b> years experience.	0-3		
	<b>2.</b> Reference Letters <ul style="list-style-type: none"> <li>• Signed and dated reference letters from various companies.</li> </ul>	a) More than <b>5</b> reference letters	7-10		<b>10%</b>
		b) More than <b>3</b> reference letters	4-6		
		c) No reference letters	0		
	<b>3.</b> Project Lead and Supporting Team (if needed) <ul style="list-style-type: none"> <li>• Qualifications, capability, and experience of key staff.</li> <li>• Curriculum Vitae of core team to work on project to be attached.</li> </ul>	Extensive knowledge and experience in renewable energy - basic research, applied research, development, and ROI.			<b>30%</b>
		a) PhD/Master's degree in Engineering, Technology Management, renewable energy, and R&D ROI.	7-10		
		b) Honour's degree in Engineering, Technology Management, Renewable Energy, and R&D ROI.	4-6		
		c) Degree in Engineering, Technology Management, Renewable Energy, and R&D ROI.	0-3		
	<b>4.</b> Methodology <ul style="list-style-type: none"> <li>• Detailed methodology</li> </ul>	a) Comprehensive Methodology.	7-10		<b>20%</b>
		b) Reasonable Methodology.	3-6		
c) No Methodology.		0			

	<b>5. Project Plan</b> <ul style="list-style-type: none"> <li>Gantt Chart</li> </ul>	a) Detailed Project Plan, indicating milestones, resources, deliverables, , and Gantt chart.	7-10		<b>20%</b>								
		b) Fair Execution Plan, indicating milestones, resources deliverables, and Gantt chart.	4-6										
		c) Poor Execution Plan, indicating milestones, resources deliverables, and no Gantt chart.	0-3										
	Threshold				<b>70</b>								
Total				<b>100</b>									
<b>2.</b>	<p><b>The Bid will be evaluated on 80/20 Preferential Point System according to the Preferential Procurement Policy Framework Act,2000</b></p> <p>The points scored out of 80 should be calculated according to the following formula:</p> <p>(i) The 80/20 preference point system</p> $Ps = 80 \left( 1 - \frac{Hs - Rs}{Rs} \right)$ <p>where  Ps = points scored for functionality and price of the bid/proposal under consideration  Hs = highest percentage scored by any acceptable bidder for functionality and price  Rs = percentage scored for functionality and price by bid/proposal under consideration</p>												
<b>3.</b>	<p>The maximum score for this bid shall be awarded as follows:</p> <table border="1"> <thead> <tr> <th>POINTS</th> <th>PRICE</th> </tr> </thead> <tbody> <tr> <td><b>BBBEE Status level of Contribution</b></td> <td><b>20</b></td> </tr> <tr> <td><b>Points for price</b></td> <td><b>80</b></td> </tr> <tr> <td><b>Total points for price and BBBEE do not exceed</b></td> <td><b>100</b></td> </tr> </tbody> </table>					POINTS	PRICE	<b>BBBEE Status level of Contribution</b>	<b>20</b>	<b>Points for price</b>	<b>80</b>	<b>Total points for price and BBBEE do not exceed</b>	<b>100</b>
POINTS	PRICE												
<b>BBBEE Status level of Contribution</b>	<b>20</b>												
<b>Points for price</b>	<b>80</b>												
<b>Total points for price and BBBEE do not exceed</b>	<b>100</b>												

## 5 Tax Clearance Requirements

4.	It is a condition of bid that the taxes of the successful bidder must be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.
5.	In order to meet this requirement bidders are required to complete in full the attached form TCC 001  "Application for a Tax Clearance Certificate" and submit it to any SARS branch office nationally. The Tax Clearance Certificate Requirements are also applicable to foreign bidders / individuals who wish to submit bids.
6.	SARS will then furnish the bidder with a Tax Clearance Certificate that will be valid for a period of 1 (one) year from the date of approval.
7.	The original Tax Clearance Certificate must be submitted together with the bid. Failure to submit the original and valid Tax Clearance Certificate will result in the invalidation of the bid. Certified copies of the Tax Clearance Certificate will not be acceptable.
8.	In bids where Consortia / Joint Ventures / Sub-contractors are involved, each party must submit a separate Tax Clearance Certificate.
9.	Copies of the TCC 001 "Application for a Tax Clearance Certificate" form are available from any SARS branch office nationally or on the website <a href="http://www.sars.gov.za">www.sars.gov.za</a>
10.	Applications for the Tax Clearance Certificates may also be made via eFiling. In order to use this provision, taxpayers will need to register with SARS as eFilers through the website <a href="http://www.sars.gov.za">www.sars.gov.za</a> .
11.	<b>FAILURE TO SUBMIT A VALID TAX CLEARANCE CERTIFICATE WILL RENDER THE BID AS UNRESPONSIVE AND DISQUALIFY SUCH BID FROM FURTHER EVALUATION.</b>

## 6 Returnable Schedules

### 6.1 Enterprise Questionnaire

Bidders must return submission date for all sections under item 6.1.1 – 6.1.4. On separate sheets where applicable.

Detailed documentation must be attached to this section under sub clauses 6.1.1 – 6.1.4 to provide substantive returns

#### 6.1.1 Company Profile

The following particulars must be furnished. In the case of a joint venture, separate enterprise questionnaires in respect of each partner must be completed and submitted.
<b>Section 1: Name of enterprise:</b> .....
<b>Section 2: VAT registration number, if any:</b> .....
<b>Section 3: CIDB registration number, if any:</b> .....

**Section 4: Particulars of sole proprietors and partners in partnerships**

Name*	Identity number*	Personal income tax number*

\* Complete only if sole proprietor or partnership and attach separate page if more than 3 partners

**Section 5: Particulars of companies and close corporations**

Company registration number .....

Close corporation number .....

Tax reference number .....

**Section 6: Record in the service of the state**

Indicate by marking the relevant boxes with a cross, if any sole proprietor, partner in a partnership or director, manager, principal shareholder or stakeholder in a company or close corporation is currently or has been within the last 12 months in the service of any of the following:

- |  |   |
|--|---|
| <input type="checkbox"/> a member of any municipal council                                     | <input type="checkbox"/> an employee of any provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act 1 of 1999) |
| <input type="checkbox"/> a member of any provincial legislature                                | <input type="checkbox"/> a member of an accounting authority of any national or provincial public entity  |
| <input type="checkbox"/> a member of the National Assembly or the National Council of Province | <input type="checkbox"/> an employee of Parliament or a provincial legislature  |
| <input type="checkbox"/> a member of the board of directors of any municipal entity            |   |
| <input type="checkbox"/> an official of any municipality or municipal entity                   |   |

If any of the above boxes are marked, disclose the following:

Name of sole proprietor, partner, director, manager, principal shareholder or stakeholder	Name of institution, public office, board or organ of state and position held	Status of service (tick appropriate column)	
		Current	Within last 12 months

\*insert separate page if necessary

**Section 7: Record of spouses, children and parents in the service of the state**

Indicate by marking the relevant boxes with a cross, if any spouse, child or parent of a sole proprietor, partner in a partnership or director, manager, principal shareholder or stakeholder in a company or close corporation is currently or has been within the last 12 months been in the service of any of the following:

Name of spouse, child or parent	Name of institution, public office, board or organ of state and position held	Status of service (tick appropriate column)	
		Current	Within last 12 months

\*insert separate page if necessary

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise:

- i) authorizes the Employer to obtain a tax clearance certificate from the South African Revenue Services that my / our tax matters are in order;
- ii) confirms that the neither the name of the enterprise or the name of any partner, manager, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears on the Register of Tender Defaulters established in terms of the Prevention and Combating of Corrupt Activities Act of 2004;
- iii) confirms that no partner, member, director or other person, who wholly or partly exercises, or may exercise, control over the enterprise appears, has within the last five years been convicted of fraud or corruption;
- iv) confirms that I / we are not associated, linked or involved with any other tendering entities submitting tender offers and have no other relationship with any of the tenderers or those responsible for compiling the scope of work that could cause or be interpreted as a conflict of interest; and
- iv) confirms that the contents of this questionnaire are within my personal knowledge and are to the best of my belief both true and correct.

**6.1.2 Bidders Experience Profile**

The experience of the tenderer or joint venture partners in the case of an unincorporated joint venture or consortium as opposed to the key staff members / experts in similar projects or similar areas and conditions in relation to the scope of work over the last five years will be evaluated.



Tenderers should very briefly describe his or her experience in this regard and attach this to this schedule.

The description should be put in tabular form with the following headings:

Description of work (service)	Value of work (i.e. the service provided) inclusive of VAT (Rand)	Date completed

**6.1.3 Key Personnel**

The tenderer should propose the structure and composition of their team i.e. the main disciplines involved, the key staff member / expert responsible for each discipline, and the proposed technical and support staff and site staff. The roles and responsibilities of each key staff member / expert should be set out as job descriptions. In the case of an association / joint venture / consortium, it should, indicate how the duties and responsibilities are to be shared.

The experience of assigned staff member in relation to the scope of work will be evaluated from three different points of view:

- 1) General experience (total duration of professional activity), level of education and training and positions held of each discipline specific team leader.
- 2) The education, training, skills and experience of the Assigned Staff in the specific sector, field, subject, etc which is directly linked to the scope of work.
- 3) The key staff members' / experts' knowledge of issues which the tenderer considers pertinent to the project e.g. local conditions, affected communities, legislation, techniques etc.

A CV of the Project Director and Team Leader of not more than 2 pages should be attached to this schedule, together with the Bidders organization and staffing demographics

**DECLARATION OF BIDDER – ENTERPRISE QUESTIONNAIRE**

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that the contents of the sections 5.1.1 – 5.1.3 schedule are within my personal knowledge and are to the best of my belief both true and correct.

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

## 6.2 Technical Proposal & Methodology Statement

### 6.2.1 Solution Statement

The **Solution Statement and Methodology** must respond to the scope of work and outline the proposed technical solution offered. This technical solution statement should articulate what value add the tenderer will provide in achieving the stated objectives for the project and detail the time frames and proposed methodology. Vulture

The layout of the solution statement and Methodology should be such that it mirrors the headings contained in the Scope of Works, Section 6 of this Bid Document.

The tenderer must as such explain his / her understanding of the objectives of the assignment and the Employer’s stated and implied requirements, highlight the issues of importance, and explain the technical approach they would adopt to address them. The document should explain the technical attributes and contain specifications of all equipment proposed, to demonstrate the compatibility and capability of the solution. The technical paper should also include a quality plan which outlines processes, procedures for the testing and verification of deliverables, and meet the requirements and indicate how risks will be managed and what contribution can be made regarding value management. The Methodology statement must also include an activity Gantt reflecting a work breakdown structure.

### DECLARATION OF BIDDER – TECHNICAL PROPOSAL AND METHODOLOGY STATEMENTS

The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that the contents of the sections 5.2 schedule is within my personal knowledge and is to the best of my belief both true and correct.

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....



### **6.3 Tax Clearance Certificate**

The Bidder is to attach a valid original Tax Clearance Certificate here

## 6.4 B-BBEE Bid Declaration

### BEE Terms and Conditions

If it is detected that false information regarding the B-BBEE status level of contribution, local production content, or any other matter which will affect or has affected the evaluation of the tender, or where the tender has failed to declare any subcontracting arrangements, the purchaser may, in addition to any other remedy it may have –

- (a) disqualify the person from the bidding process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favorable arrangements due to such cancellation;
- (d) restrict the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution

Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:		
<b>B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED</b>	<b>Points Claimed</b>	
(Points claimed for BBEE must be substantiated by means of a B-BBEE certificate issued by a Verification Agency accredited by SANAS or a Registered Auditor approved by IRBA or an Accounting Officer as contemplated in the CCA).	.....	
<b>SUB-CONTRACTING</b>	<b>YES</b>	<b>NO</b>
Will any portion of the contract be sub-contracted?		
If yes, indicate: what percentage of the contract will be subcontracted?	%	
the name of the sub-contractor?		
the B-BBEE status level of the sub-contractor?		
is the sub-contractor an EME?		

I, the undersigned (full name).....

Certify that the B-BBEE information furnished on this declaration form is true and correct and attach a current broad-based black economic empowerment certificate as verified by an accredited agency.

i accept that, in addition to cancellation of a contract, action may be taken against me should this declaration prove to be false.



Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

## 6.5 Bidder's Declaration of Interest

	<p>Any legal person, including persons employed by the state, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes an advertised competitive bid, a limited bid, a proposal or written price quotation). In view of possible allegations of favoritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where</p> <ul style="list-style-type: none"> <li>- the bidder is employed by the state; and/or</li> <li>- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.</li> </ul>
	<b>In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.</b>

COMPANY & REPRESENTATIVE DETAILS	
Full Name of bidder or his or her representative	
Identity Number	
Position occupied in the Company (director, trustee, shareholder, member):	
Registration number of company, enterprise, close corporation, partnership agreement or trust	
Tax Reference Number	
VAT Registration Number	

DECLARATIONS		YES	NO
Are you or any person connected with the bidder presently employed by the state?			
If so, furnish the following particulars: Name of person / director / trustee / shareholder/ member			
Name of state institution at which you or the person connected to the bidder is employed :			
Position occupied in the state institution			
Any other particulars:			
If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector?			
If yes, did you attach proof of such authority to the bid document? <u>(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.)</u>			
If no, furnish reasons for non-submission of such proof:			
Did you or your spouse, or any of the company's directors / trustees / shareholders / members or their spouses conduct business with the state in the previous twelve months?			

	If so, furnish particulars:		
	Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid?		
	If so, furnish particulars:		
	Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies Wither or not they are bidding for this contract?		
	If so, furnish particulars:		

**Full details of directors / trustees / members / shareholders.**

The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / PERSAL numbers must be indicated in the table below.

Full Name	Identity Number	Personal Income Tax Reference Number	State Employee Number / Persal Number

“State” means –

- (a) any national or provincial department, national or provincial public entity or constitutional institution within the meaning of the Public Finance Management Act, 1999 (Act No. 1 of 1999);
- (b) any municipality or municipal entity;



- (c) provincial legislature;
- (d) national Assembly or the national Council of provinces; or
- (e) Parliament.

“Shareholder” means a person who owns shares in the company and is actively involved in the management of the enterprise or business and exercises control over the enterprise.

**DECLARATION OF INTEREST**

I, the undersigned (name).....

Certify that the information furnished in this declaration is correct and I accept that SANEDI may reject the bid or act against me should this declaration prove to be false.

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....



## 6.6 Declaration of Bidder’s Past Supply Chain Management Practices

- 1 This Standard Bidding Document must form part of all bids invited.
  
- 2 It serves as a declaration to be used by institutions in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
  
- 3 The bid of any bidder may be disregarded if that bidder, or any of its directors have-
  - a. abused the institution’s supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
  
- 4 In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.

Item	Question	Yes	No
4.1	<p>Is the bidder or any of its directors listed on the National Treasury’s Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?</p> <p>(Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied).</p> <p><b>The Database of Restricted Suppliers now resides on the National Treasury’s website (<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) and can be accessed by clicking on its link at the bottom of the home page.</b></p>	Yes  <input type="checkbox"/>	No  <input type="checkbox"/>
4.1.1	If so, furnish particulars:		

4.2	<p>Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?</p> <p><b>The Register for Tender Defaulters can be accessed on the National Treasury's website (<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) by clicking on its link at the bottom of the home page.</b></p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.2.1	If so, furnish particulars:		
4.3	<p>Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.3.1	If so, furnish particulars:		
4.4	<p>Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?</p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.4.1	If so, furnish particulars:		

**SBD 8**

**CERTIFICATION**

I, the undersigned (full name).....

Certify that the information furnished on this declaration form is true and correct.

I accept that, in addition to cancellation of a contract, action may be taken against me should this declaration prove to be false.

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

## 6.7 Certificate of Independent Bid Determination

I, the undersigned, in submitting the accompanying bid for .....

in response to the invitation for the bid made by SANEDI do hereby make the following statements that I certify to be true and complete in every respect:

I therefore certify, on behalf of .....

that I have read and I understand the contents of this Certificate;

1. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
2. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
3. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
4. For the purposes of this Certificate and the accompanying bid, I understand that the word “competitor” shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder
5. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium will not be construed as collusive bidding.
6. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation)
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit or not to submit, a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
7. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.

8. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
9. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

**6.8 Certificate of Acceptance – General Conditions of Contract**

I, THE UNDERSIGNED (NAME).....

Warrants that I am duly authorised to do so on behalf of the enterprise, and confirm that the terms and conditions of contract are acceptable to the enterprise and that such contract will be acceptable to the enterprise should the contract or part thereof be awarded to the enterprise, and that such contract will be signed by the enterprise within 7 days of a request to sign the contract.

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

## 6.9 Declaration of Acceptance – Bid Evaluation Criteria

I, THE UNDERSIGNED (NAME).....

Warrant that I am duly authorised to represent our company in the submission of this Bid and we acknowledge that we are fully conversant with, and accept the Bid Evaluation, Scoring and Adjudication Criteria as contained in the Special Conditions of the Bid together with the General conditions as contained on the SANEDI web site, and acknowledge that we have read, understand and accept such as the methodology of bid evaluation and adjudication for this bid.

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

## 6.10 Declaration of Understanding – Scope of Works

I, THE UNDERSIGNED (NAME).....

Warrant that I am duly authorised to represent our company in the submission of this Bid and we acknowledge that we are fully conversant with the scope of works and technical specifications and all requirements enabling us to submit a proposal.

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

## 7 Pricing Schedule

Activities as per the deliverables of the project				
NAME	POSITION IN TEAM	HOURLY RATE	HOURS	COST
<b>Activity 1</b>				
<b>Activity 2</b>				
<b>Activity 3</b>				
<b>Activity 4</b>				
<b>Activity 5</b>				
Additional costs				
Total costs (EXCL.) VAT				
VAT				
Total Cost (INCL.) VAT				

<p><b>AMOUNT IN WORDS</b>          To be carried forward to Section 8          Form of Tender <b>BID 175</b></p> <p>.....          SIGNATURE OF BIDDER</p>	
--	--

I confirm that I am duly authorised to sign and certify that the price indicated on the schedule is our bid price submitted

NAME (PRINT) ..... CAPACITY .....

SIGNATURE .....

NAME OF FIRM ..... DATE .....



## 8 Form of Tender

12.	<p><b><u>Conditions of Acceptance</u></b></p> <ul style="list-style-type: none"> <li>▪ The Tenderer is required to complete this FORM of TENDER in every respect, and tenders will not be considered unless this FORM of TENDER is completed in every particular and each page is initialled by the tenderer and fully signed on this page.</li> <li>▪ This Form of Tender shall be completed by the tenderer in black ink and no corrections, use of correcting fluids or any alterations will be permitted.</li> <li>▪ The FORM of TENDER and price schedules shall be stated in South African Rand (ZAR) and the price indicated on the schedules shall be binding on the tenderer, and no exception shall be made for omissions, casting errors or errors of whatsoever nature.</li> <li>▪ Where a tenderer is not returning a price for a line item, or costs associated with that line item are included in another line item, the tendered shall endorse that line item with the words, “No Cost” or “incorporated in Item (NO.....)” whichever being applicable.</li> </ul>
13.	<p><b><u>Confidentiality</u></b></p> <p>All information pertaining to the services acquired by <b>SANEDI</b> from the service provider or furnished to the service provider shall be treated as confidential by the service provider and shall not be used or furnished to any other person other than for the purposes of the services without the written Consent of the Accounting Officer unless such information is or later becomes public knowledge, other than by breach of the afore-going.</p>
14.	<p>The service provider shall ensure that all its officers, employees, agents or subcontractors treat all information relating to the services as confidential.</p>
15.	<p>The service provider shall ensure that proper security procedures are implemented and maintained to restrict, as far as possible, access to confidential information. The service provider shall ensure that no confidential information is copied or reproduced without prior written approval by the Accounting Officer.</p>
16.	<p>Failure by the service provider to comply with the provisions of this Clause shall constitute a material breach of the contract and shall constitute a ground for termination of the contract by <b>SANEDI</b>, by giving the service provider thirty days’ notice.</p>
17.	<p><b><u>Priced Proposal</u></b></p>
18.	<p><b>FIXED PRICE PROPOSAL</b></p> <p>The price quoted in the pricing schedule and returned in the Form of Tender is returned as a <b>FIXED PRICE PROPOSAL</b> valid for a period of contract and is not subject to cost price escalations, foreign currency variation or additionality as agreed in the Conditions of Contract</p>
19.	<p>The Bidder is advised that SANEDI will remit the appointed service provider directly and shall be required to comply with all remittance requirements stipulated in the Conditions of Contract specific to this appointment.</p>
20.	<p>The Bidder is advised to plan and provide for all possible risks that may affect the delivery project on time and what mechanisms are in place to manage such risks.</p>

21.	We/I the undersigned, who warrants that they are duly authorised to do so on behalf of the enterprise, confirms that the contents of the conditions of acceptance pertaining to the FORM of TENDER are acceptable, and having fully understood the scope of works and conditions of bidding, herewith warrant that We/I have satisfied ourselves as to the correctness and sufficiency of the rates and prices set out in the Schedule and therefore offer the following PRICE and offer to undertake the works in accordance with the standards and specifications required.
22.	The undersigned, who warrants that he / she is duly authorised to do so on behalf of the enterprise, confirms that this Form of Tender is submitted in good faith, free of corrections, alterations or encumbrances and such price is binding on the enterprise for a period of 90 days from date of tender close and may be extended by mutual agreement between the parties for a further period of 90 days thereafter.
23.	We/I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the goods and/or works specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
24.	We/I hereby undertake to supply all or any of the goods and/or works described in the attached bidding documents to SANEDI in accordance with the requirements and specifications stipulated in bid number <b>153b</b> at the price/s quoted. This offer remains binding and open for acceptance by the purchaser during the validity period indicated and calculated from the closing time of bid.
25.	We/I hereby undertake to supply all or any of the goods and/or works described in the attached bidding documents in accordance with the SANEDI STANDARD CONDITIONS OF CONTRACT pertaining to the supply of goods and services.  The Bidder is advised to familiarise themselves with the SANEDI STANDARD CONDITIONS OF CONTRACT pertaining to the supply of goods and services which can be viewed on the SANEDI Website at <a href="http://www.SANEDI.ORG.ZA">www.SANEDI.ORG.ZA</a>
26.	We/I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfilment of this contract.
27.	We/I declare that we/I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.
28.	This Clause is intentionally left blank

I, THE UNDERSIGNED (NAME).....

Warrants that I am duly authorised to do so on behalf of the enterprise, and confirm that the Bid submitted has been checked and all prices shown are full and final, and inclusive of all taxes, levies, duties and encumbrances, and shall remain valid for a period of 90 days from date of Quotation Closure as depicted in the Submission Data Section of this Bid Document

Therefore our TOTAL Tender Price in respect of the Goods and Services requested under this Call for Proposals (BID REF 175) as stated in South African Rand (ZAR) and upon the terms and conditions set



out in the Bid Document free of exceptions, amendments or qualifications save those listed in Schedule 9 shall be:

Tender Amount                    R                   

Amount in Words .....

.....

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

## 9 ADDENDA

### 9.1 Proposed Amendments and Qualifications

<b>29.</b>	<p>The Tenderer should record any deviations or qualifications they may wish to make to the tender documents in this Returnable Schedule.</p> <p>If the space provided is insufficient, the Tenderer must reflect the headings and emphasis of matter in this schedule and provide detailed amplification of such deviations and qualifications in a separate sheet and incorporate such response in the singular bound bid document submitted at the time of Tender.</p> <p>The Tenderer accepts that the Client will, at its sole discretion determine the validity of such amendments and or qualifications and apportion weighting to such in addition to the BID SCOPE or evaluation criteria in the best interest of the Client.</p> <p>The decision of the Client in this regard is final, and the Client reserves the right to negotiate with a bidder to finalise the implications of such amendments and qualifications</p> <p>Tenderers must not include deviations or qualifications relating to the scope of work in this schedule where they are required to submit an Approach Paper.</p>						
<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 15%; padding: 5px;">Page</th> <th style="width: 30%; padding: 5px;">Clause or item</th> <th style="width: 55%; padding: 5px;">Proposal</th> </tr> </thead> <tbody> <tr style="height: 150px;"> <td></td> <td></td> <td></td> </tr> </tbody> </table>		Page	Clause or item	Proposal			
Page	Clause or item	Proposal					

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....

## 11.2 Record of Addenda to Tender Documents

We confirm that the following communications received from the CLIENT before the submission of this tender offer, amending the tender documents, have been taken into account in this tender offer:

	Date	Title or Details
1.		
2.		
3.		
4.		
5.		

Name of Enterprise Bidding: .....

Name of Authorised Representative .....

Signature of Authorised Bidder .....

Date .....