



**REQUEST FOR A QUOTATION
FOR CERTIFIED ENERGY MANAGER TRAINING AND EXAMINATION FOR TWO (2)
CANDIDATES**

NAME OF BIDDER.....

POSTAL ADDRESS

STREET ADDRESS

CONTACT PERSON

TELEPHONE NUMBER Code Number

CELL PHONE NUMBER Code Number

FACSIMILE NUMBER Code Number

E-MAIL ADDRESS

Signature of Bidder **Date**

- SANEDI has not appointed external consultants to liaise with bidders on any matter. All queries regarding this bid must be submitted in writing to the Supply Chain Management Unit of SANEDI.
- SANEDI issues this invitation for bids in good faith; however, it reserves the right to:
 - o Appoint more than one service provider, if required.
 - o Cancel or delay the selection process at any time, without explanation.
 - o Not selecting any of the respondents to this bid invitation, without explanation.
 - o Exclude certain services, without explanation.
- SANEDI has zero tolerance for fraudulent or corrupt activities.
- Any attempt by SANEDI employees to solicit bribes from bidders is unlawful and must be reported immediately.
- If a bribe is paid, SANEDI will not be liable for any financial loss, as no SANEDI employee or committee member may request payment to influence a bid outcome.
- Fraud, bribery, and corruption are unlawful, and SANEDI will disqualify any bidder found to be involved from further consideration in the tender process.
- A contract will only be valid once reduced to writing and signed by the designated person responsible of both parties. At SANEDI, this is the Chief Executive Officer or his/her duly authorised delegate.

RFQ Number	RFQ6825
Date of RFQ	24 March 2026
SANEDI Contact	All enquiries and RFQ submissions must be directed to : Name: SCM Department Tel: 011 038 4300 Enquiries: e-mail address: enquiries.procurement@sanedi.org.za Website address: www.sanedi.org.za
Closing date & Time Electronic - Submission	Tuesday the 31st of March 2026 at 11:00am E-mail submission only: quotes.procurement@sanedi.org.za
scope of Works.	1. Project Background The Long-term Joint EU-AU Research and Innovation Partnership on Renewable Energy (LEAP RE) is a collaborative initiative between European and African research institutions aimed at advancing renewable energy research, innovation, and deployment across the African continent. The programme consists of twelve (12) projects that address energy access, sustainability, and socio-economic development through a transdisciplinary research approach. This memorandum serves to kindly request that the LEAP-RE Programme consider funding the Certified Energy Manager (CEM) certification for the LEAP-RE Project Coordinator (Mr. Mkhululi Senna), and the LEAP-RE Programme Manager (Dr. Neville Smith). First floor: 2. Scope of Works The service provider is expected to provide Certified Energy Manager training for two (2) candidates, and the scope of the training should cover the following knowledge areas: 2.1. The importance of Energy Management 2.2. Basics principles of energy 2.3. Industrial energy systems

- 2.4. Boiler and steam systems
- 2.5. The supply and pricing of fuel
- 2.6. Thermal energy storage systems
- 2.7. Instrumentation and energy audits
- 2.8. Codes and standards in the energy field
- 2.9. Building automation and control systems
- 2.10. CHP systems and renewable energy
- 2.11. Performance of green buildings
- 2.12. The accounting and economics of energy
- 2.13. Energy savings measurement and verification
- 2.14. Electrical power systems
- 2.15. Energy savings performance contracting
- 2.16. Motors and drives
- 2.17. Lighting systems
- 2.18. Maintenance and commissioning of energy systems
- 2.19. HVAC systems
- 2.20. Building envelope

The service provider is expected to provide the Certified Energy Manager examination, which examination shall be accredited by Association of Energy Engineers (AEE).

3. Deliverables

3.1. Deliver the training content to two candidates, in accordance with the requirements set out in 2.1. to 2.20. under the “Scope of Work” section.

3.2. Provide the AEE accredited examination for two candidates, such that if the two candidates pass the examination, they will be certified as Certified Energy Managers.

4. Contract duration

The contract will be valid for nine (9) months after award. The two candidates will be able to enroll for the required classes and the CEM examination within the nine (9) month period.

5. Evaluation Criteria (Sample)

5.1 Requirements:

Criteria	Scoring Guidelines (0 – 10)	Weighting
1. The training service provider is accredited by the Association for Energy Engineers (AEE) for the Certified Energy Manager (CEM) training. (Submit proof of accreditation with AEE for delivering the CEM training)	1.1. Proof of accreditation with AEE for the CEM training provided = 10 1.2. No proof of accreditation with AEE for the CEM training = 0	30%
2. Service provider can deliver training that covers the following twenty knowledge areas: 2.1. The importance of Energy Management 2.2. Basics principles of energy 2.3. Industrial energy systems 2.4. Boiler and steam systems 2.5. The supply and pricing of fuel 2.6. Thermal energy storage systems 2.7. Instrumentation and energy audits 2.8. Codes and standards in the energy field 2.9. Building automation and control systems 2.10. CHP systems and renewable energy 2.11. Performance of green buildings 2.12. The accounting and economics of energy 2.13. Energy savings measurement and verification 2.14. Electrical power systems 2.15. Energy savings performance contracting 2.16. Motors and drives 2.17. Lighting systems 2.18. Maintenance and commissioning of energy systems 2.19. HVAC systems 2.20. Building envelope (Submit the course brochure that shows the course content or course knowledge areas)	2.1. Service provider's course brochure covers all twenty (20/20) knowledge areas = 10 2.2. Service provider's course brochure covers eighteen out of twenty (18/20) knowledge areas = 8 2.3. Service provider's course brochure covers sixteen out of twenty (16/20) knowledge areas = 6 2.4. Service provider's course brochure covers fourteen out of twenty (14/20) knowledge areas = 4 2.5. Service provider's course brochure covers less than fourteen (13 or less out of 20) knowledge areas = 0	20%
3. Course lecturer or course instructor has a track record of delivering the course content. (Submit the course lecturer's or course instructor's CV and supporting documents)	3.1. Course lecturer or course instructor has an engineering, natural or environmental science degree or a degree relevant to the energy field, with 10 or more years' experience as a CEM instructor = 10	20%

Evaluation Criteria		3.2. Course lecturer or course instructor has an engineering, natural or environmental science degree or a degree relevant to the energy field, with eight (8) to nine (9) years' experience as a CEM instructor = 8 3.3. Course lecturer or course instructor has an engineering, natural or environmental science degree or a degree relevant to the energy field, with six (6) to seven (7) years' experience as a CEM instructor = 6 3.4. Course lecturer or course instructor has an engineering, natural or environmental science degree or a degree relevant to the energy field, with four (4) to five (5) years' experience as a CEM instructor = 4 3.5. Course lecturer or course instructor has no degree relevant to the energy field OR Course lecturer or course instructor has less than four years' experience as a CEM instructor = 0	
	4. Service provider offers Certified Energy Manager (CEM) examination that is accredited by the Association for Energy Engineers (AEE). (Submit evidence that your CEM examination is accredited by the AEE)	4.1. Service provider's CEM examination is accredited by the AEE = 10 4.2. Service provider's CEM examination is not accredited by the AEE = 0	30%
	Threshold		70
	Total		100

Terms and Conditions	The RFQ shall be subjected to the SANEDI procurement terms and conditions which can be found on www.sanedi.org.za . New suppliers are requested to apply for registration as suppliers on the database as no RFQs will be considered without suppliers firstly being registered on the supplier database.
Quoted Price excluding Disbursements VAT inclusive	(Attach a formal quotation on company official letterhead to this RFQ) R
Discounted amounts	R
Disbursements VAT inclusive	R
Total Amount VAT inclusive	R

**Other
Requirements**

The supplier must submit the following returnable schedules:

1. Pricing schedule
2. Attach SBD 4 and SBD 6.1
3. Certified BBBEE certificate

Forms are available on www.sanedi.org.za

SBD 4: Bidder's Declaration of Interest

BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state?

YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....

.....

3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.

² Joint venture or Consortium means an association of persons for the purpose

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

Date

.....

Position

Name of bidder

of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

1. Preference Points

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

1.1 The following preference point systems are applicable to invitations to tender: - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).

1.2 Preference Points applicable:

a) The applicable preference point system for this tender is the **80/20** preference point system.

1.3 Points for this tender shall be awarded for:

(a) Price; and

(b) Specific Goals.

1.4 The maximum points for this tender are allocated as follows:

	POINTS
Price	80
Specific Goals	20
Total points for price and specific goals	100

1.5 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.

1.6 SANEDI reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the SANEDI.

2. DEFINITIONS

- (a) “tender” means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) “price” means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) “rand value” means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) “tender for income-generating contracts” means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) “the Act” means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).
- (f) “B-BBEE” means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- (g) “B-BBEE status level of contributor” means the B-BBEE status of an entity in terms of a code of good practice on black economic empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- (h) “bid” means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of goods or services, through price quotations, advertised competitive bidding processes or proposals;
- (i) “Broad-Based Black Economic Empowerment Act” means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- (j) “EME” means an Exempted Micro Enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;
- (k) “functionality” means the ability of a tenderer to provide goods or services in accordance with specifications as set out in the tender documents.
- (l) “proof of B-BBEE status level of contributor” means:
 - B-BBEE Status level certificate issued by an authorized body or person;
 - A sworn affidavit as prescribed by the B-BBEE Codes of Good Practice;
 - Any other requirement prescribed in terms of the B-BBEE Act;

- “QSE” means a qualifying small business enterprise in terms of a code of good practice on black economic empowerment issued in terms of section 9 (1) of the Broad-Based Black Economic Empowerment Act;

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc}
 \text{80/20} & \text{or} & \text{90/10} \\
 P_s = 80 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right) & \text{or} & P_s = 90 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right)
 \end{array}$$

Where

P_s = Points scored for price of tender under consideration

P_t = Price of tender under consideration

P_{min} = Price of lowest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—

(a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or

(b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system, then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system.

The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system)			Number of points claimed (80/20 system) (To be completed by the tenderer)
	Total points possible	Indicator	Points allocated	
B-BBEE Status level of Contributor	10	Level 1	10	
		Level 2	9	
		Level 3	8	
		Level 4	5	
		Level 5	4	
		Level 6	3	
		Level 7	2	
		Level 8	1	
		Non-compliant	0	
Women	5	Women Owned 76% - 100%	100%	
		Women Owned 51% - 75%	75%	
		Women Owned 26% - 50%	50%	
		Women Owned 5% - 25%	25%	
		Women Owned less than 5% - 0%	0%	
Youth	2.5	Youth Owned 76% - 100%	100%	
		Youth Owned 51% - 75%	75%	
		Youth Owned 26% - 50%	50%	
		Youth Owned 5% - 25%	25%	
		Youth Owned less than 5% - 0%	0%	
Persons with Disability	2.5	Person with Disability 76% - 100%	100%	
		Persons with disability 51% - 75%	75%	
		Persons with disability 26% - 50%	50%	
		Persons with disability 5% - 25%	25%	

		Persons with disability less than 5% - 0%	0%	
TOTAL FOR SPECIFIC GOALS	20			

DECLARATION WITH REGARD TO COMPANY/FIRM

4.3 Name of the company/firm.....

4.4 Company registration number:.....

4.5 TYPE OF COMPANY/FIRM

Type of Firm	Tick the applicable box here
Partnership/Joint Venture/ Consortium	
One-person business/sole propriety	
Close corporation	
Public Company	
Personal Liability Company	
(Pty) Limited	
Non -Profit Company	
State Owned Company	

4.6. I, the undersigned, who is duly authorized to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –

- (a) disqualify the person from the tendering process;
- (b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;
- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favorable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

.....	
SIGNATURE(S) OF TENDERER(S)	
SURNAME AND NAME:	
DATE:	
ADDRESS:	
	
	
	